



PHILIPS

Philips Electronic Manufacturing Technology, Americas

Mark W. McGraw
Manager of Sales- EMT Americas

Mr. Jim "Murph" Murphy
Afterburner Seminars
9015 Bethel Road
Gainesville, GA 30506

Dear Jim:

I just wanted to thank you and your troops for the great session you put on for us at Philips!

The feedback I've received has just been outstanding. I am absolutely delighted about how the event turned out. I thought you might be interested in some of the comments I heard:

"The Afterburners were the best speakers we've had in five years of retreats!"

"Their knowledge of our business, employees and technical terms was uncanny"

"The session on debriefings was great! We really need to take the time to do debriefings so we don't repeat our mistakes."

One other point. Our concerns over the Afterburner's theme being too "macho" for the women of the group turned out to be totally unfounded. All of the women in our company really got into the breakout exercises. When I saw our President's wife wearing an Afterburners helmet grinning ear-to-ear, I knew I made the right choice.

Please pass this letter along to the rest of your staff in appreciation for their hard work and professionalism. You guys made me look like a pro!

Sincerely,

Mark McGraw
Manager of Sales- EMT Americas

cc: Mike Buscher, President



A division of
Philips Electronics North America Corporation

5110 McGinnis Ferry Road
Alpharetta, Georgia 30005
Tel: (770) 751-4420
Fax: (770) 751-4450