

**Deloitte & Touche Consulting
Group**

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Anthony Bourke
Vice President Western Division
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Dear Anthony:

I am writing to thank you for the *incredible seminar* you and your team performed at our 1998 annual office retreat. Not only was your program the highest rated segment of this year's annual retreat, it also surpassed any of the outside training resources we have utilized in the past.


Initially, I must admit there was concern in my office that your program might be too "macho" or male-oriented for our people. As it turned out, nothing could have been further from the truth. I found your program to be well suited for our entire group. In fact, the feedback was as strong from our female practitioners as from the males.

One of the key reasons for AfterBurner's successful program was your commitment to work with myself and our retreat team to ensure you understood both the objectives of our retreat and the critical drivers of our business. Your thorough research of our industry and our firm's culture enabled you to draw insightful parallels between our business and your own. As a result, you immediately established strong credibility and fully engaged our staff throughout your session.

Today, nearly two months after the retreat, our people are still talking about Afterburner Seminars and your key concepts. I strongly recommend your program to any corporation or group that is interested in *building and enhancing its teamwork, communication and leadership*. We have
→ already recommended your program to some of our own clients and have received exceptional feedback from them.

Once again, thank you for your outstanding presentation. If you have clients who are looking for a reference, please do not hesitate to have them contact either Paul Donovan — our retreat lead — or myself.

Very truly yours,



Ed Eschbach
Managing Director